

Keystone First/AmeriHealth Caritas & Benefits Data Trust Connecting members to key public benefit programs

Julian Xie, MD/MPP July 2023

- 1. Provide BDT overview
- 2. Review BDT's partnership with Keystone First
- 3. How to refer to PA Benefits Center

Access to public benefit programs is linked to **improved health & decreased costs**.

Participation in the Supplemental Nutrition Assistance Program (SNAP):



- Reduces the likelihood of ED use, hospitalization by and nursing home utilization
- Increases medication adherence
- Is associated with \$1,400 per year in healthcare cost savings among Medicaid participants, between \$2,100-2,360 per year for dual eligibles

But many eligible people are **not accessing these benefits.**







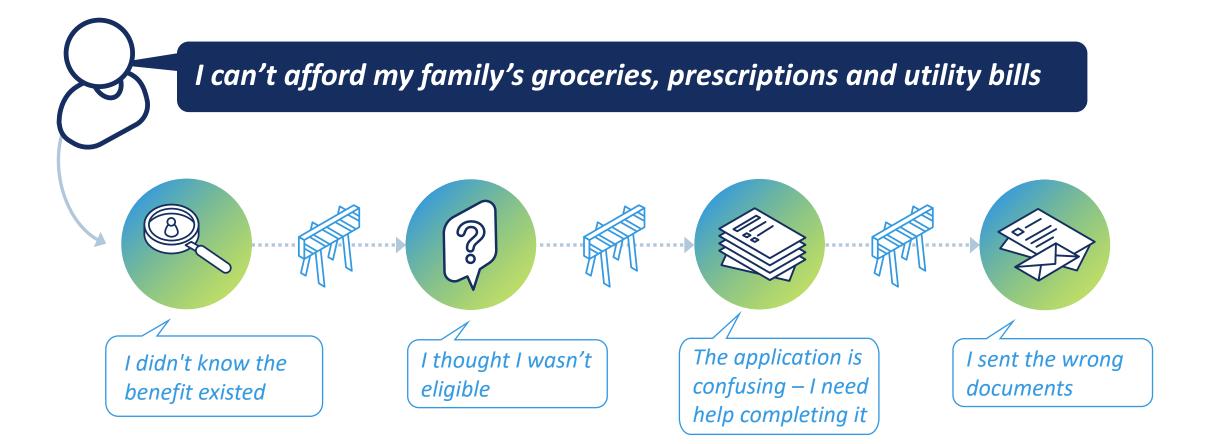


7 million individuals are eligible but not enrolled in SNAP

30% of the working poor are eligible but not enrolled in SNAP

58% of eligible older adults are not enrolled in SNAP 45% of eligible families are not enrolled in Women, Infants & Children (WIC)

Barriers to Enrollment – just a few examples



Benefits Data Trust (BDT) is singularly focused on overcoming these barriers to ensure everyone who is eligible for public benefits can access them.



Since 2005, BDT has submitted more than **1.2 million** public benefit applications on behalf of individuals, securing over **\$10 billion** for households in need.

Overcoming Barriers

We specialize in comprehensive, person-centered application assistance.



BDT provides direct assistance to tens of thousands of individuals per year to help them apply for public benefit programs.



Our **benefits specialists** screen members for eligibility and **submit the applications** on the client's behalf for multiple benefit programs – **on one phone call.**

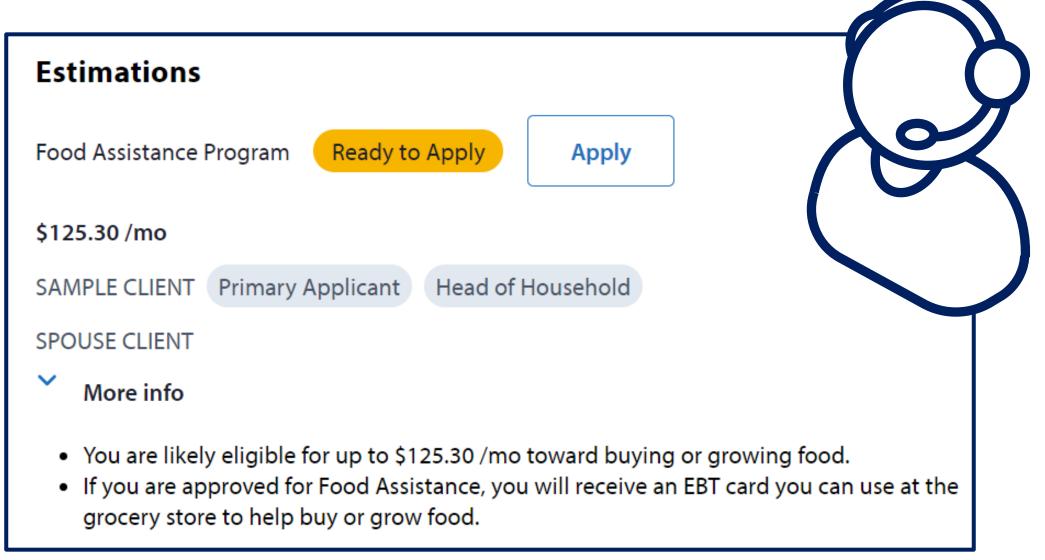
BDT helps whole households access multiple benefits

| Full BDT application support | Eligibility screening and referral | |
|---------------------------------------------------------|----------------------------------------------------|--|
| SNAP (Supplemental Nutrition Assistance Program) | CTC (Child Tax Credit) | |
| Senior Food Box Program | EITC (Earned Income Tax Credit) | |
| LIHEAP (Low Income Home Energy Assistance | WIC (Nutrition for Women, Infants & Children) | |
| Program) | | |
| Child Care Subsidy (aka Childcare Works or CCIS) | SSI (Supplemental Security Income) | |
| CHIP (Children's Health Insurance Program) | SSDI (Social Security Disability) | |
| Medicaid, including Medicaid recertification | UI (Unemployment Insurance) | |
| PTRR (Property Tax & Rent Rebate) | QHP (Qualified Health Plans) | |
| PACE (Pharmaceutical Assistance Contract for the | *TANF (Temporary Assistance for Needy Families) in | |
| Elderly) | Philadelphia only | |
| LIS (Medicare Low Income Subsidy) | | |
| MSP (Medicare Savings Program) | | |
| *Homestead Exemption (for property taxes) in | | |
| Philadelphia only | | |

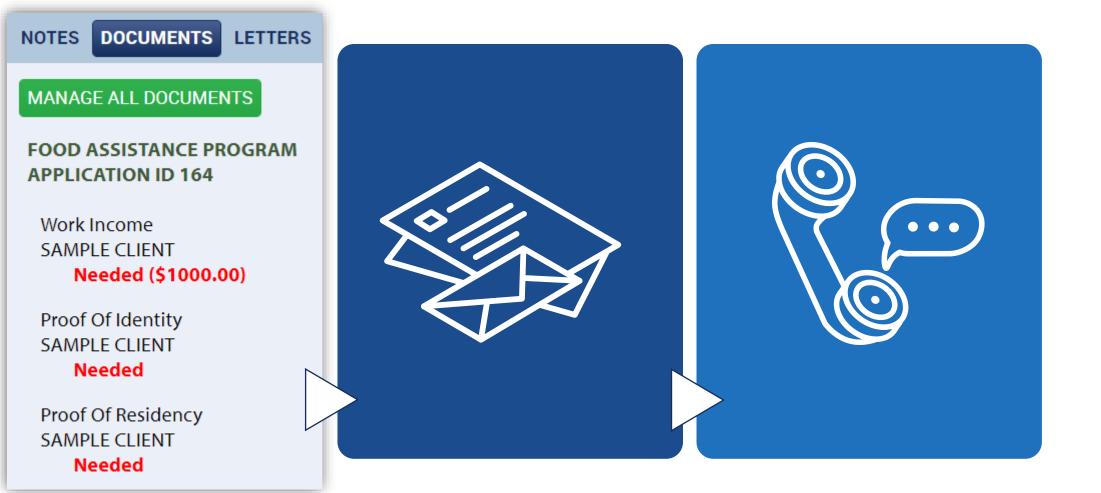
Screening

| PORTFOLIO ID ADDRESS M1166 123 STREED RD GRAND RAPIDS, MI 49504 Checked out by bdt_benefit_outreach_specialits RELAXE START QS HH RELATIONS INCOME RESOURCE EXPENSE EST WRAP UP OUTCOMES REFERING START QCOME START QCOME What is the household's zip code? 49504 What is the household'reside? 49504 In which county does the household reside? SAMPLE, SPOUSE SIAP COME \$2740.01/MD Do I have your permission to collect information about you and your household to determine whether you are likely eligible for public benefits and to help you apply? PON On the pone provide the doma provide the side? SAMPLE, SPOUSE Sizerch | HOUSEHOLD MEMBERS SAMPLE CLIENT Edit SPOUSE 50 M - English 50 M - Engl Head of Household | + Add contact | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------|
| RELEASE QUICK SCREENING SCREENING START CLOSE FOOD ASSISTANCE PROGRAM EXPEDITED SAMPLE, SPOUSE What is the household's zip code? In which county does the household reside? Osub O Log I PIN NOTE ID • KENT Search Do I have your permission to collect information about you and your household to determine whether you are likely eligible for public benefits and to help you apply? Filter: MANUAL SUB LOG PIN REFERRED APPLICATIONS ONO Started Screening SNAP | MI166 123 STREED RD GRA | ND RAPIDS, MI 49504 | NOTES DOCUMENTS LETTERS |
| SAMPLE, SPOUSE EXPEDITED \$377.00 /MO KENT Do I have your permission to collect information about you and your Filter: MANUAL SUB LOG PIN REFERRED APPLICATIONS and to help you apply? SNAP SNAP ONO No | RELEASE | QUICK SCREENING What is the household's zip code? | |
| REFERRED APPLICATIONS household to determine whether you are likely eligible for public benefits Started Screening NO NO bdt_benefit_outreach_specialists - Bdt | SAMPLE, SPOUSE EXPEDITED | | |
| CLOSED APPLICATIONS No bdt_benefit_outreach_specialists - Bdt | ▼ REFERRED APPLICATIONS | household to determine whether you are likely eligible for public benefits | |
| How many people in household? 02/11/2022 - 3:35 PM | CLOSED APPLICATIONS | ● Yes ○ No | bdtbenefit_outreach_specialists - |

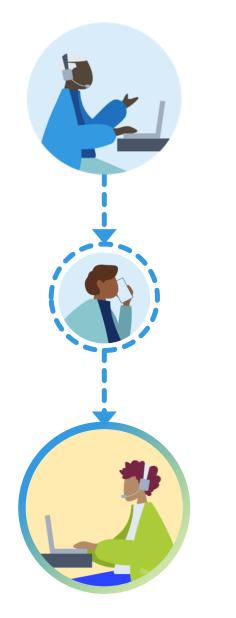
Eligibility and Application



Document Guidance



Partnership with Keystone First



- **Design referral processes** from **KF staff**, including care/case managers, community health workers, member services, provider networks
- **BDT trains staff** to quickly assess Members' benefit eligibility and enrollment status, then transfer to PA Benefits Center
- PA Benefits Center Benefits Outreach Specialists conduct eligibility screenings, and provide end-to-end application assistance that is culturally and linguistically appropriate
- BDT's PA Benefits Center will screen up to 2600 KF members in 2023

Results since November 2022

Keystone First

Most common benefits

- Applications for: LIHEAP, SNAP, Medicaid for household members, PTRR, Medicaid recertification
- referrals for: Unemployment, EITC, CTC

Questions? jxie@bdtrust.org