



Benefits Data Trust

Connecting patients to key public benefit programs

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1. Provide BDT overview and how public benefits contribute to SDOH, positive health outcomes, reduced costs
2. Review BDT's partnership with Pennsylvania Medicaid managed care organizations
3. How to refer to PA Benefits Center

Access to public benefit programs
is linked to **improved health & decreased costs.**

Participation in **Supplemental Nutrition Assistance Program (SNAP):**



- ✓ **Reduces the likelihood of ED use, hospitalization by and nursing home utilization**
- ✓ **Increases medication adherence**
- ✓ **Is associated with \$1,400 per year in healthcare cost savings among Medicaid participants, between \$2,100-2,360 per year for dual eligibles**

But many eligible people are **not accessing these benefits.**



7 million individuals are eligible but not enrolled in SNAP



30% of the working poor are eligible but not enrolled in SNAP

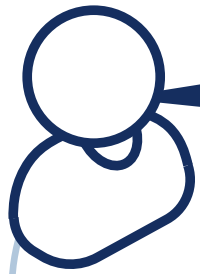


58% of eligible older adults are not enrolled in SNAP



45% of eligible families are not enrolled in Women, Infants & Children (WIC)

Barriers to Enrollment – just a few examples



I can't afford my family's groceries, prescriptions and utility bills



I didn't know the benefit existed



I thought I wasn't eligible



The application is confusing – I need help completing it



I sent the wrong documents

Our Focus

Benefits Data Trust (BDT) is singularly focused on overcoming these barriers to ensure everyone who is eligible for public benefits can access them.



Since 2005, BDT has submitted more than **1.2 million** public benefit applications on behalf of individuals, securing over **\$10 billion** for households in need.

Overcoming Barriers

We specialize in **comprehensive, person-centered application assistance.**



BDT provides direct assistance to tens of thousands of individuals per year to help them apply for public benefit programs.



Our **benefits specialists** screen members for eligibility and **submit the applications** on the client's behalf for multiple benefit programs in a **linguistically and culturally appropriate** way – **on one phone call**

BDT helps whole households access multiple benefits

Full BDT application support	Eligibility screening and referral
SNAP (Supplemental Nutrition Assistance Program)	CTC (Child Tax Credit)
Senior Food Box Program	EITC (Earned Income Tax Credit)
LIHEAP (Low Income Home Energy Assistance Program)	WIC (Nutrition for Women, Infants & Children)
Child Care Subsidy (aka Childcare Works or CCIS)	SSI (Supplemental Security Income)
CHIP (Children's Health Insurance Program)	SSDI (Social Security Disability)
Medicaid , including Medicaid recertification submitted as a new application	UI (Unemployment Insurance)
PTRR (Property Tax & Rent Rebate)	QHP (Qualified Health Plans)
PACE (Pharmaceutical Assistance Contract for the Elderly)	*TANF (Temporary Assistance for Needy Families) in Philadelphia only
LIS (Medicare Low Income Subsidy)	
MSP (Medicare Savings Program)	
*Homestead Exemption (for property taxes) in Philadelphia only	

Screening

HOUSEHOLD MEMBERS

SAMPLE CLIENT Edit **SPOUSE CLIENT** Edit
50 M - English 50 M - English
Head of Household

CONTACTS

SAMPLE CLIENT Edit
(616) 123-4567
Primary

+ Add contact

PORTFOLIO ID ADDRESS HOUSEHOLD LANGUAGE
MI166 123 STREED RD GRAND RAPIDS, MI 49504

Checked out by bdt__benefit_outreach_specialists

RELEASE

SCREENING **START** **CLOSE**

FOOD ASSISTANCE PROGRAM EXPEDITED x
SAMPLE, SPOUSE EXPEDITED \$374.00 /MO

REFERRED APPLICATIONS

CLOSED APPLICATIONS

START **QS** HH RELATIONS INCOME RESOURCE EXPENSE EST WRAP UP OUTCOMES

QUICK SCREENING

What is the household's zip code?
49504

In which county does the household reside?
 KENT

Do I have your permission to collect information about you and your household to determine whether you are likely eligible for public benefits and to help you apply?
 Yes
 No

How many people in household?

NOTES DOCUMENTS LETTERS

Sub Log PIN NOTE ADD

Search...

Filter: MANUAL SUB LOG PIN

Started Screening
SNAP
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Eligibility and Application

Estimations

Food Assistance Program

Ready to Apply

Apply

\$125.30 /mo

SAMPLE CLIENT

Primary Applicant

Head of Household

SPOUSE CLIENT



More info

- You are likely eligible for up to \$125.30 /mo toward buying or growing food.
- If you are approved for Food Assistance, you will receive an EBT card you can use at the grocery store to help buy or grow food.



Document Guidance

NOTES **DOCUMENTS** LETTERS

MANAGE ALL DOCUMENTS

**FOOD ASSISTANCE PROGRAM
APPLICATION ID 164**

Work Income
SAMPLE CLIENT
Needed (\$1000.00)

Proof Of Identity
SAMPLE CLIENT
Needed

Proof Of Residency
SAMPLE CLIENT
Needed



How BDT contracts with PA Medicaid MCOs



- **Design referral processes** from **MCO staff**, including care/case managers, community health workers, member services, provider networks
- **BDT trains staff** to quickly assess Members' benefit eligibility and enrollment status, then transfer to PA Benefits Center
- **PA Benefits Center Benefits Outreach Specialists** conduct eligibility screenings and application assistance
- BDT takes calls on dedicated phone lines for Medicaid members from **AmeriHealth Caritas PA, Keystone First, and UPMC Health Plan**

Results since November 2022 with Amerihealth/Keystone First

Keystone First

409

People screened for eligibility

196

People with applications submitted

471

Benefit applications and referrals

Amerihealth Caritas PA

185

People screened for eligibility

112

People with applications submitted

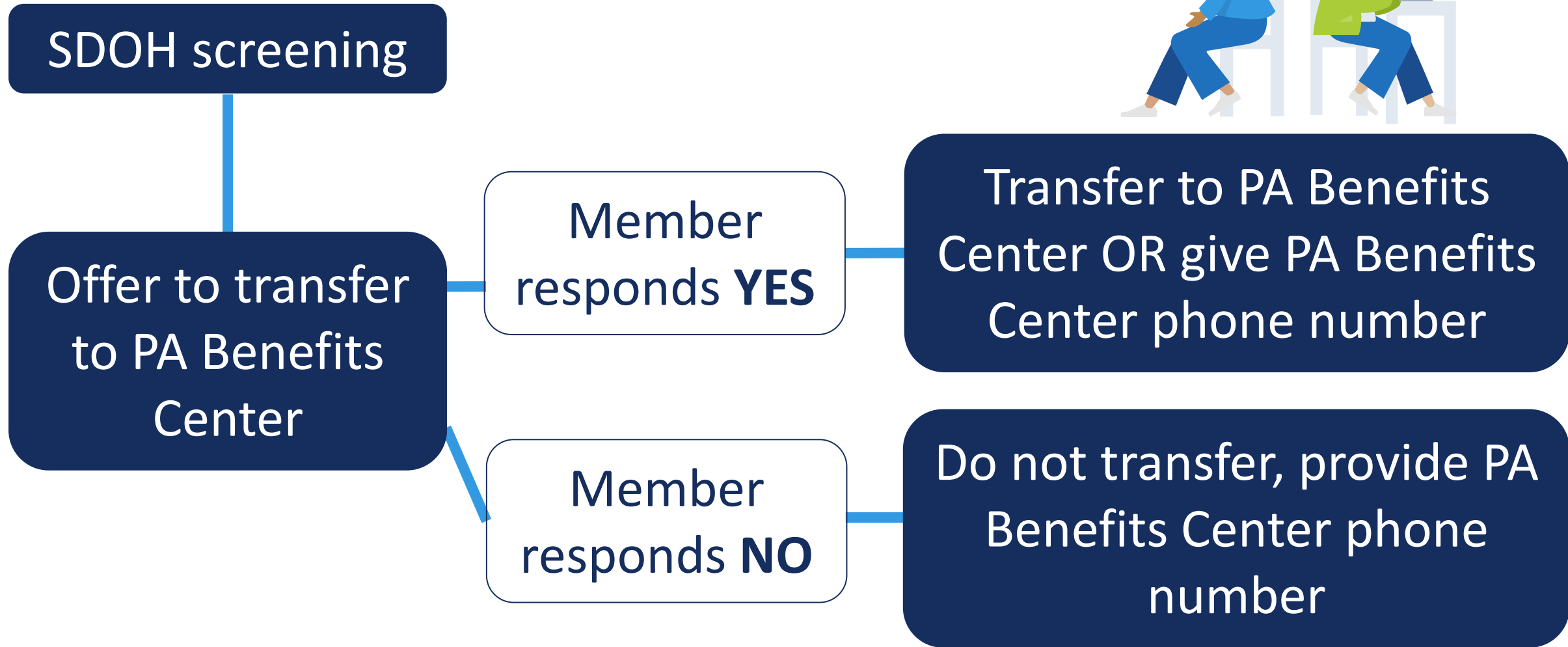
274

Benefit applications and referrals

Most common

- Applications for: SNAP, LIHEAP, Medicaid for household members, Medicaid recertification, PTRR
- Referrals for: EITC, Unemployment, CTC

Referral Process



Referral pathways to PA Benefits Center



- **Keystone First Medicaid member:** 855-479-5182
- **Amerihealth Medicaid member:** 855-479-5199
- General hotline for other patients in Philadelphia: 833-373-5868
- Hotline outside of Philadelphia: 833-373-5869

Different phone lines help with linking BDT services to different MCO funding contracts!

If any PCMH clinic is interested in partnering on pilot projects – let's get in touch!

Questions & thoughts?

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