Motivational Interviewing Spirit

A way of being with people which is...

- **≻** Collaborative
- **Evocative**
- ➤ Respectful of autonomy





Motivational Interviewing Skills

Open-ended questionsAffirmationsReflective listeningSummary



Introduce the Screen

We, your team, would like to know more about you so we can better help you. We are asking all patients to complete these questions about your wellness and use of alcohol and other substances. The results of these screens with be used by you and your healthcare team to plan the best care for you.

Ask: Would it be okay if I share with you the results of your questionnaire? If it is okay, we can have a conversation about the results.

[If the patient says yes....]



Offer Feedback on the Screen's Results:

People who answered the questionnaire like you are generally at risk for experiencing health affects.

What do you make of this information?



Explore: Ask what the patient knows, has heard, or would like to know

What do you already know about ____ and how to manage it?

What have you heard about ____?

What are your concerns about ____?

Ask for Permission Before Sharing information

Is it okay with you if I tell you what we know? Can I share some information with you?



Offer information in a neutral, nonjudgmental manner

Others have benefited from...

Folks have found....

What we know is....

What we generally recommend is...



Explore: Ask about thoughts, feelings, and reactions

What do you think about this information?

Where does this leave you in terms of _____.

What thoughts or questions do you have about what I've

said?

Based on these ideas, what could you see yourself doing?



Support the Patient's Autonomy

How can I support your next steps?